

Yukon First Nations Culture and Tourism Association

Income Statement April 1, 2021 - March 31, 2022

	<u>Apr 01, 2021 to Mar 31, 2022</u>	<u>Apr 01, 2020 to Mar 31, 2021</u>
REVENUE		
Federal Funding: CANNOR Prev	107,613.99	0.00
Federal Funding: CANNOR Current	295,250.00	197,386.01
Federal Funding: Other	419,706.19	119,971.20
YG - Funders	38,557.59	33,500.00
YG - Core Funding	160,000.00	160,000.00
YG - Tourism & Culture	338,700.00	317,326.79
YG - Economic Development	31,388.69	3,216.72
Other Governments	0.00	5,000.00
Industry Funding	85,359.00	136,362.00
Student Funding	11,702.00	8,325.32
Foundation Donations	35,000.00	22,500.00
Corporate Sponsorship	0.00	1,500.00
Art Sales	91,834.59	71,803.74
Art Sale Payments	33.55	84.95
Retained Commission	16,835.32	0.00
Merchandise Sales	10,773.50	12,835.19
Ticket & Registration Sales	939.89	3,509.00
Other Revenue	260.48	22,578.02
TOTAL REVENUE	1,643,954.79	1,115,898.94
 EXPENSE		
Cost of Sales		
Merchandise/Ticket Expense	12,079.95	8,249.56
Sales Fees	3,633.04	2,511.40
Art Sales Payment	91,978.19	72,692.84
Total Cost of Sales	107,691.18	83,453.80
 Labour & Presenter Fees		
Production Staff	299,282.45	263,304.72
Contract Staff	115,047.50	0.00
Contract Fees	483,787.54	297,047.63
Artist & Presenter Fees	19,795.00	44,499.70
Honorarium	1,725.00	14,775.00
Performance Fees	15,513.00	-250.00
Total Labour & Presenter Fees	935,150.49	619,377.05
 Travel Expense		
Travel	34,143.74	8,851.12
Per Diems & Meals	25,458.57	16,567.79
Accommodation	21,288.34	8,327.48
Total Travel Expense	80,890.65	33,746.39
 Production		
Facility/Tent Rental	56,127.47	17,068.61
Sound Equipment & Technical	28,796.43	0.00
Supplies	27,471.00	13,040.95

Yukon First Nations Culture and Tourism Association

Income Statement April 1, 2021 - March 31, 2022

Freight/Postage	3,406.60	4,984.60
Security Services	0.00	85.24
Workshop Supplies	4,750.00	5,013.23
Special Event	0.00	5.49
Total Production	120,551.50	40,198.12
 Marketing & Sponsorship		
Sponsorship Cost	199.37	1,050.00
Digital Assets	30,581.65	47,227.49
Print Material	5,219.00	1,917.45
Web & Social Media	10,536.87	5,530.07
Advertising and Promotion	36,839.33	22,135.03
Arts Brand Materials	10,719.19	7,664.03
Trade Shows	1,973.21	3,535.00
Total Marketing & Sponsorship	96,068.62	89,059.07
 Administration		
Bad Debt	1,396.96	0.00
Bank Charges & Interest	1,623.86	2,837.30
Board Meeting & Development Expense	118.50	764.15
Bookkeeping	72,710.71	54,844.08
Audit & Legal Fees	20,214.00	29,572.25
Cash Over/Short	429.44	-113.21
Damaged/Stolen Art	1,500.00	0.00
Donation	0.00	100.00
Furniture & Equipment <\$1,000.00	1,790.96	1,862.98
Furniture & Equipment >\$1,000.00	0.00	4,416.00
Insurance	5,989.00	1,359.75
Licenses/Membership/Subscriptions	7,975.75	9,759.38
Office Expense	23,549.51	17,966.07
Rent: Office	13,759.77	11,630.86
Telephone/Fax/Internet/Website	7,439.45	6,546.35
Conferences	1,026.58	171.75
Training & Development	3,017.50	5,369.84
Visa Expenses	83.87	95.62
Wages & Benefits	108,059.08	88,878.73
CPP Expense	20,328.84	17,111.94
EI Expense	9,164.55	7,377.25
WCB Expense	3,424.02	4,150.75
Total Administration	303,602.35	264,701.84
TOTAL EXPENSE	1,643,954.79	1,130,536.27
 NET INCOME	0.00	-14,637.33